



Investing Professionally in the Middle East

April 2023

mashreq  المشرق
CAPITAL

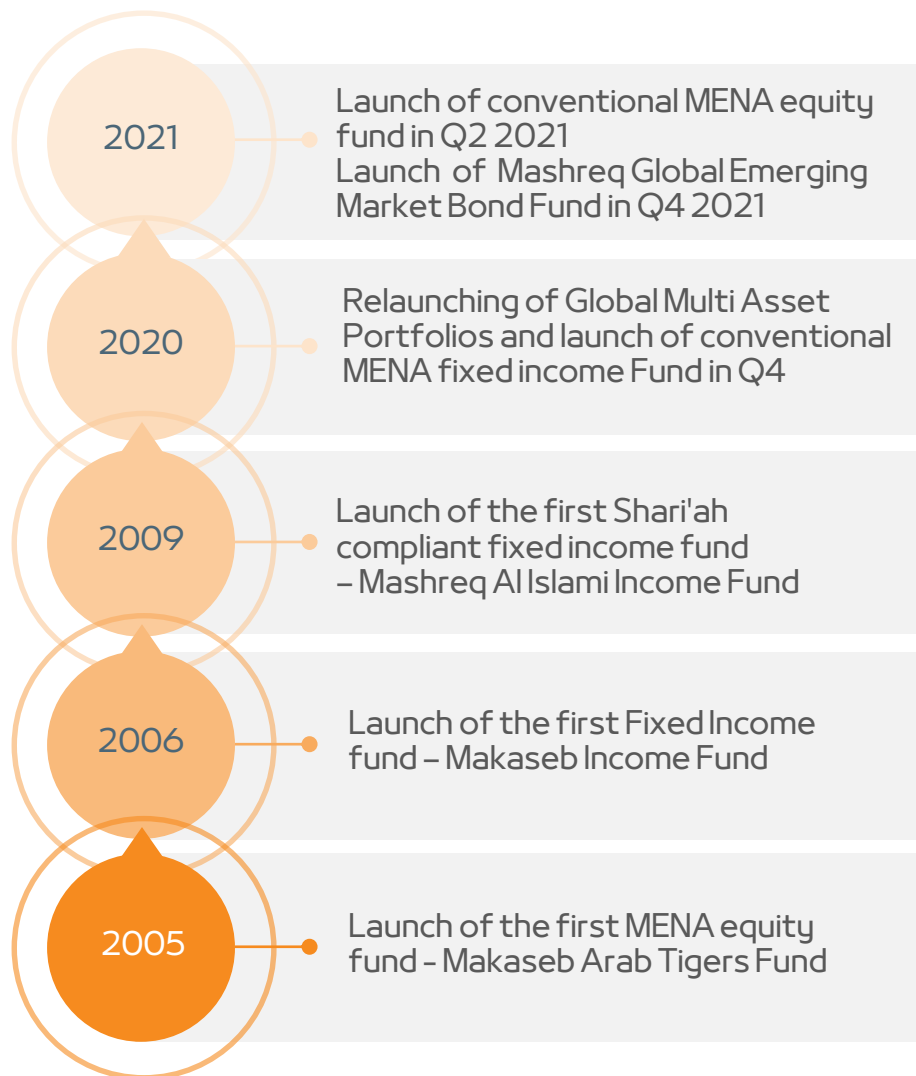
Contents

1	Overview of Mashreq Capital	3-7
	1.1 About Mashreq Capital	4
	1.2 Mashreq Values, Vision and Mission	5
	1.3 Why Invest with Mashreq Capital	6
	1.4 Breakdown of AUM by Client Type & Strategy	7
2	Value Proposition to Our Clients	8-16
	2.1 Values & Infrastructure	9
	2.2 Investment Team	11
	2.3 Investment Process	12
	2.4 Awards & Ratings	16
3	Risk Management Process	17-18
4	Mashreq MENA Fixed Income Fund	19-23
5	Mashreq MENA Equity Fund	24-28
6	Mashreq Global Conservative Fund	29-31
7	Mashreq Global Balanced Fund	32-34
8	Mashreq Global Growth Fund	35-37
9	Appendix A: Organizational Chart & Board of Directors	38-40
10	Appendix B: Investment Committee	41-42
11	Appendix C: Investment Team Profiles	43-45
12	Contact Us & Disclaimer	46

1. Overview of Mashreq Capital



1.1 About Mashreq Capital



Mashreq Capital (DIFC) Ltd (Mashreq Capital):

- Mashreq Bank PSC's Asset Management business was established in 2004
- Mashreq Capital is an 100%-owned asset management subsidiary of Mashreq Bank PSC ('Mashreq') and was established in 2006 in order to scale Mashreq's Asset Management business
- Mashreq Capital has unlimited support and backing by Mashreq Bank PSC
- Regulated by the Dubai Financial Service Authority (DFSA) with a category 2 license
- Currently managing seven public funds and a number of Discretionary Portfolios for institutional investors and Ultra High Net Worth Individuals
- Long track record in managing MENA equity and fixed income funds
- State of the art infrastructure in portfolio management and reporting
- Strong ability in customizing portfolios to client needs

1.2 Mashreq Values, Vision and Mission



1.3 Why Invest with Mashreq Capital?



MASHREQ CAPITAL WAS RANKED IN FORBES TOP 30 BIGGEST ASSET MANAGERS IN THE MIDDLE EAST IN 2021



Regional expertise –

A proven and long standing track record in managing public funds and discretionary mandates since 2005



Tailored Fixed Income Strategies - To suit each investor's risk/return targets



State of the art infrastructure



Longest verified track record

- Conventional Equity Fund (launched 2005), Conventional FI Fund (launched 2006) and Sukuk Fund (launched 2009)



Best execution & lower trading costs - By directly accessing major counterparties in the market



Full backing and support by Mashreq bank



Performance -

Consistently one of the best performing funds in the market



Team based approach -

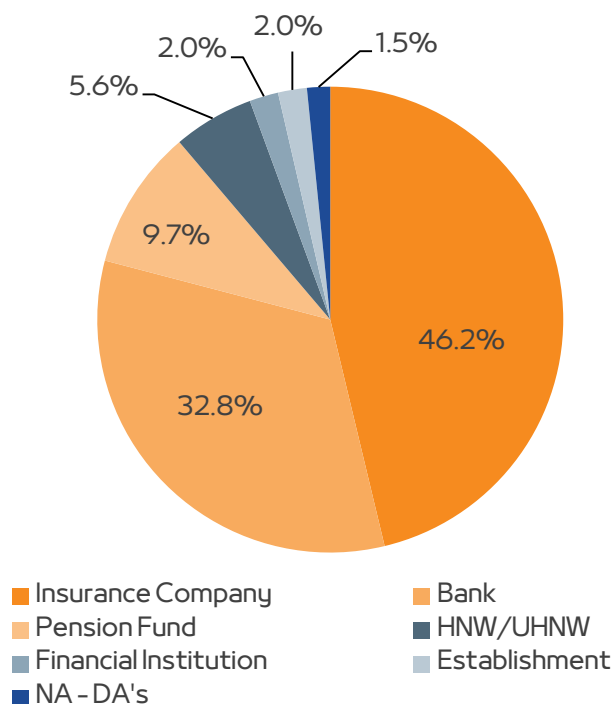
Where key man risk is eliminated – Guarantees continuity and performance of the fund



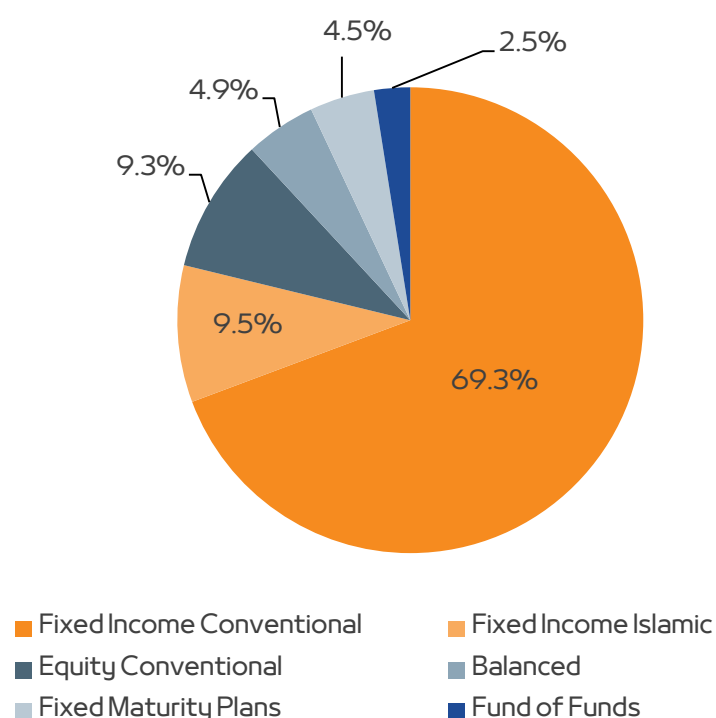
Mashreq Group entities are the largest investor in Mashreq Capital offerings

1.4 Breakdown of Assets under Management by Client Type & Strategy

By Client Type



By Strategy



- Total AUM of over 1.53 BN USD distributed over investment strategies throughout the global markets with emphasis in the MENA region
- The total AUM of GCC equities is over 142 MM USD and of Fixed income bonds, Conventional and Islamic is over 1.27 BN USD
- The total AUM of balanced strategy is over 74 MM USD.
- Shariah compliant products constitute around 50% of our total Fixed Income AuMs

Note: AUM numbers are as of April 28, 2022.

2. Value Proposition to Our Clients



2.1 Values & Infrastructure

Values & Infrastructure



- Strong support from UAE's largest private sector bank: firm values & infrastructure: audit, IT infrastructure, risk management and compliance

Investment Team



- A seasoned investment team with more than 90 years of combined experience
- Out of which, most are CFA charter holders and graduates of prestigious universities

Investment Process



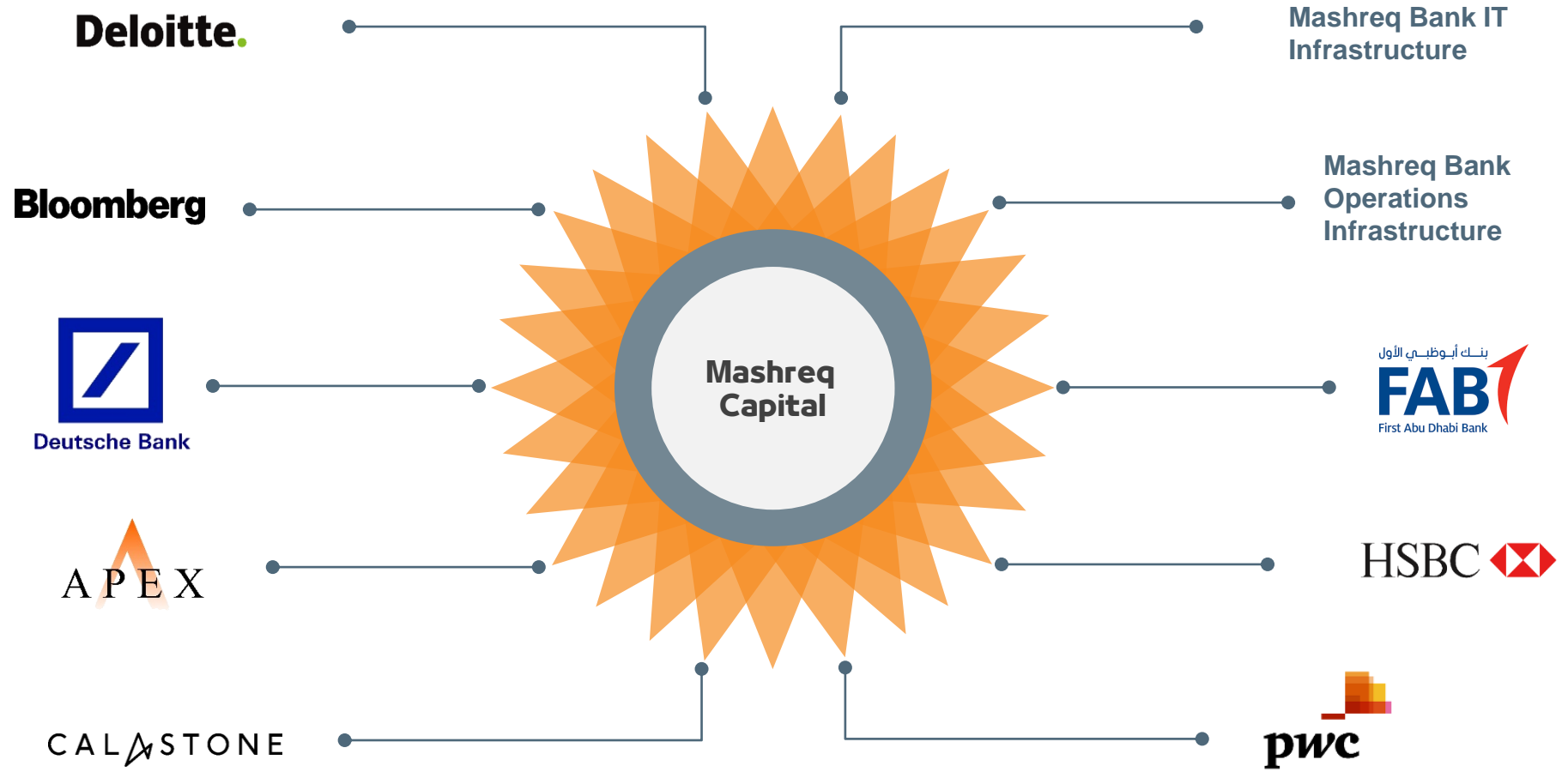
- Rigorous proprietary investment process

Awards & Rating



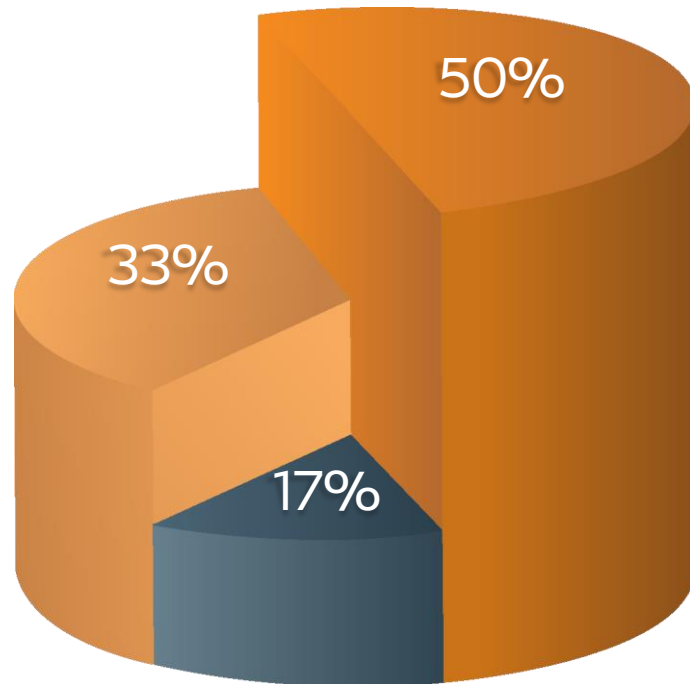
- Top performing funds in the MENA region as independently verified by Bloomberg
- Over **USD 1.59 BN** in AUM
- Longest track record for fixed income
- Over 10 year track record for fixed income and equity
- First UAE asset manager to establish an Islamic fixed income fund
- MENA Fund Manager Award: 2016, 2015, 2014, 2013, 2012 & 2011

2.1.1 State of the Art Infrastructure



2.2 Experienced & Diverse Investment Team

Team Diversity



 Indian Subcontinent  Europe  MENA

16.5 years of experience on average

CFA Status

CFA charter holders:

66%

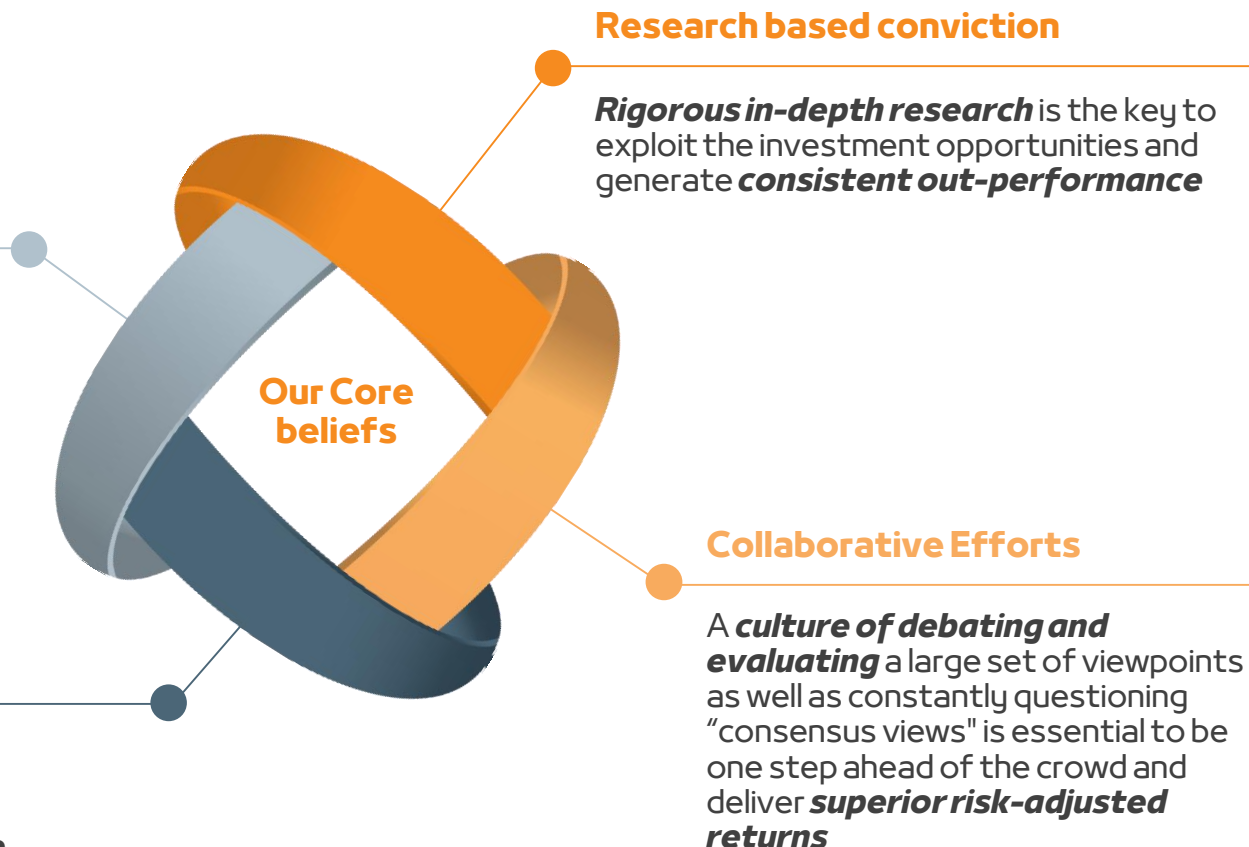
2.3.1 Investment Philosophy

Dynamic Approach

Investment opportunities vary according to ever-changing markets and economic conditions and require **adaptive strategies** that follow a **strict investment process**

Strong Risk Management

Risk management is an **integral part** of the investment process, as it helps to **provide diversification** across active strategies, a constant **trading discipline** and downside protection at both trade and portfolio levels



2.3.2 Investment Process - Overview

Investment Analysis

- Fundamentals: top-down & bottom-up research
- Sentiment: liquidity, supply & demand
- Valuation: risk/ return profile, size of risk premia
- Quant models

Portfolio Construction

- Build portfolio with strategies
- Attune strategy to client objectives
- Risk budgeting methodology
- Best execution

Risk Management

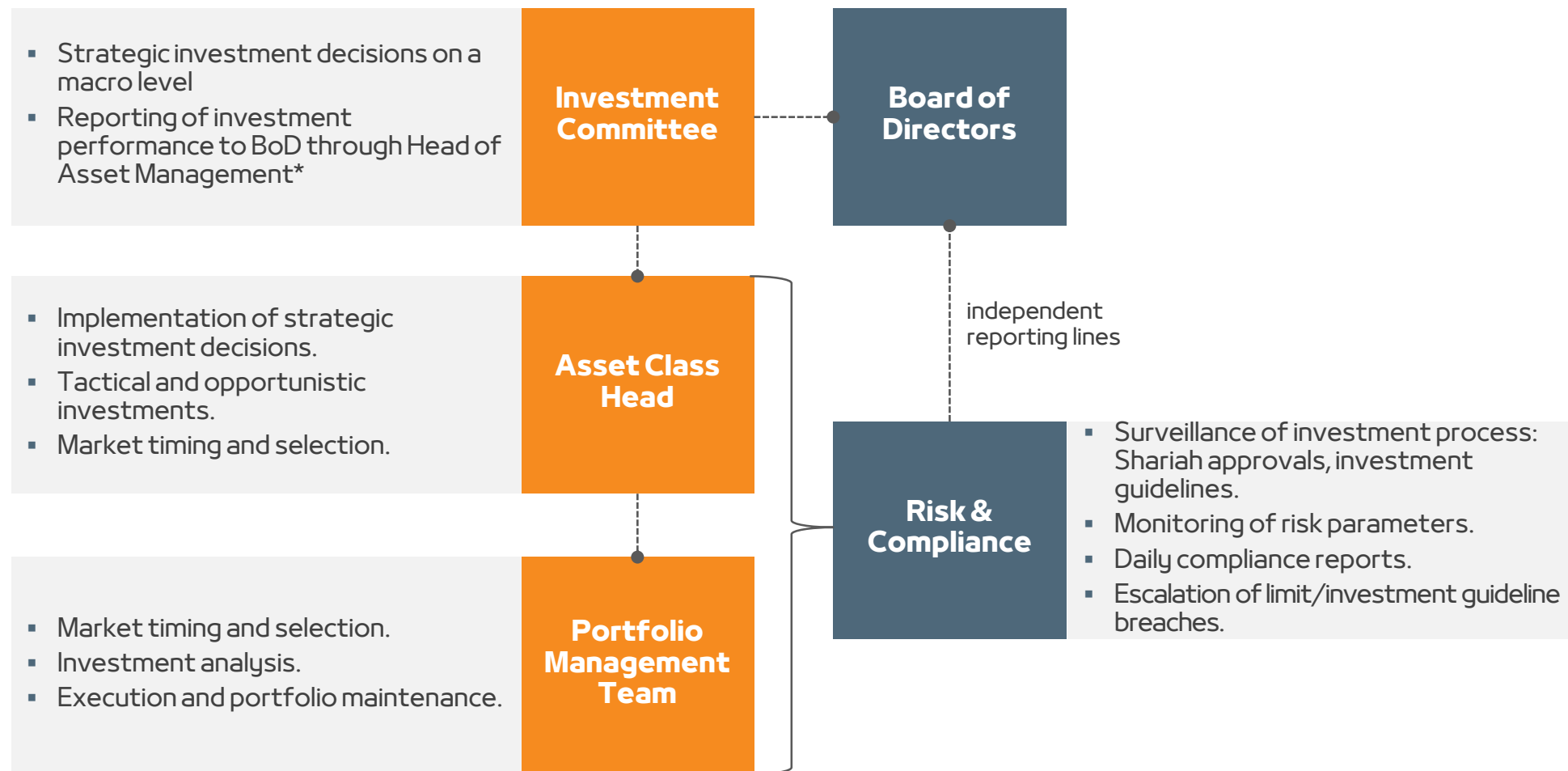
- Trade- & portfolio-level stops
- Compliance checks
- Internal guidelines and limits
- System infrastructure & business continuity plan

Ongoing Monitoring

- Measure, monitor and control portfolio's risk level
- Monitor investment thesis & strategy parameters
- Performance attribution
- Feedback into scenario analysis

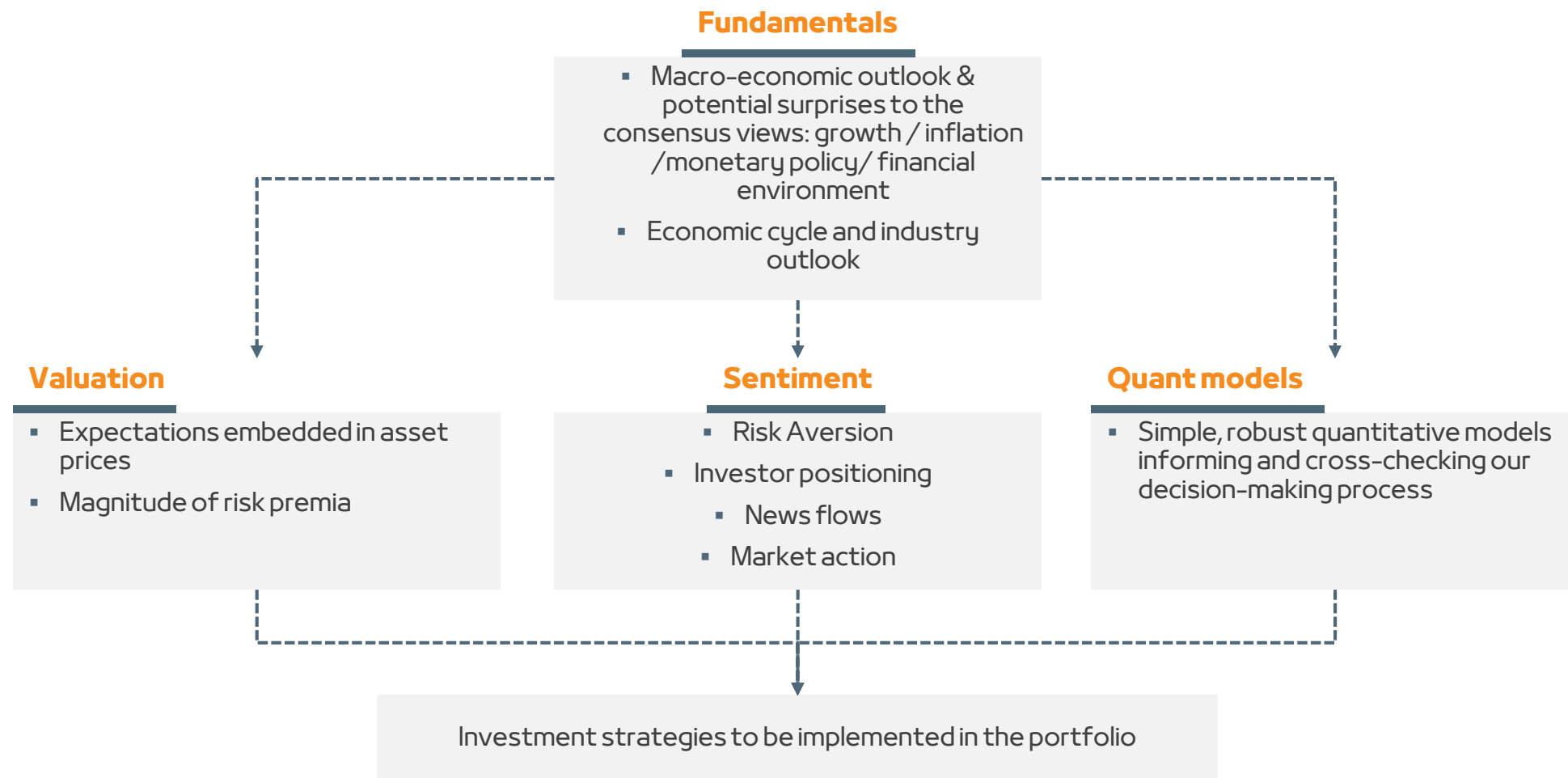


2.3.3 Investment Process - Responsibilities



*The board of directors is not involved in day to day investment decisions but receives regular business updates about all client mandates with target returns and actual returns. Any positive/negative deviation is also explained. The board would take action if investment performance shows weaknesses.

2.3.4 Investment Strategy - Overview



2.4 Awards and Ratings



Categories:

- **Makaseb Income Fund:** Best Fund Performance over 5 Years



Categories:

- **Mashreq Al Islami Income Fund:** Best Shari'ah Compliant Fund of the Year
- **Moody's MQ2 Rating** for very good asset manager characteristics



Categories:

- **Makaseb Income Fund:** Fixed Income Fund for 3 year performance
- **Mashreq Al Islami Income Fund:** Shari'ah Compliant Fund of the Year



Categories:

- **Makaseb Income Fund:** Fixed Income Fund for 1 year performance
- **Makaseb Income Fund:** Fixed Income Fund for 3 year performance
- **Makaseb Arab Tigers Fund:** MENA Equity Fund of the year
- **Makaseb Arab Tigers Fund:** MENA Equity Fund for 3 year performance
- **Mashreq Al Islami Income Fund** Highly Commended Sukuk Fund



Categories:

- **Makaseb Income Fund:** Fixed Income Fund for 3 year performance
- **Makaseb Arab Tigers Fund:** MENA Equity Fund of the year
- **Makaseb Arab Tigers Fund:** MENA Equity Fund for 3 year performance



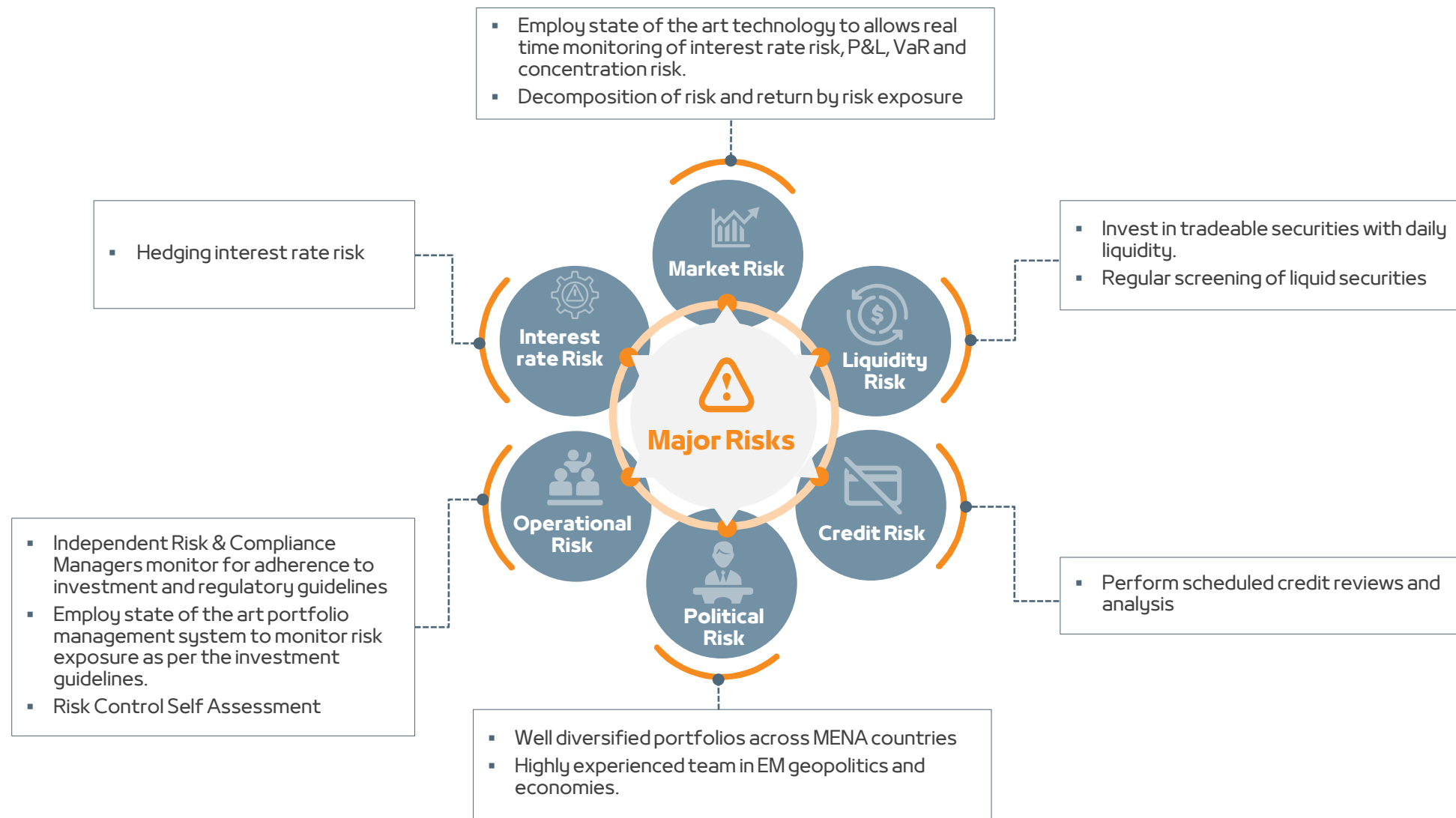
Categories:

- **Mashreq Al Islami Income Fund:** Fixed Income Fund of the Year

3. Risk Management Process



3.1 Risk Management Process



4. Mashreq MENA Fixed Income Fund



Mashreq MENA Fixed Income Fund

NAV at Apr 28, 2023

Fund Objective:

The Fund's strategy is to generate a total return by identifying attractive fixed and floating rate income securities from the MENA region. For diversification, the Fund will selectively consider investments outside of the MENA region. The Fund is actively managed to align its strategy to changing macro and monetary trends.

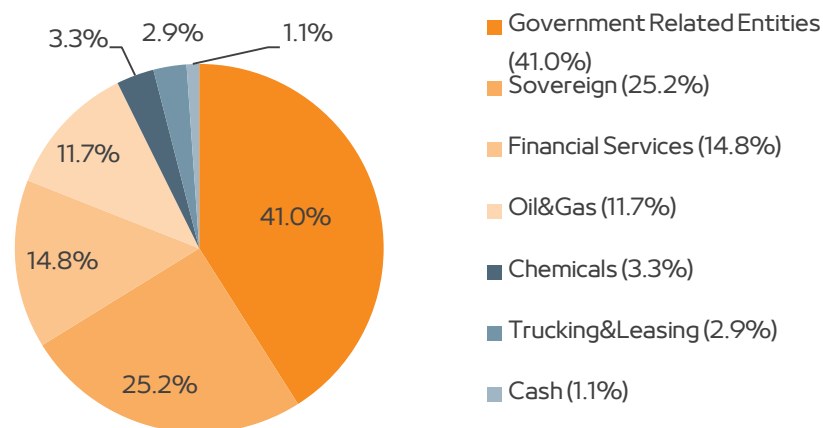
AA Shares	BIUSD Shares	BIAED Shares	CA USD Shares
9.11	8.18	8.18	9.44

Top Holdings

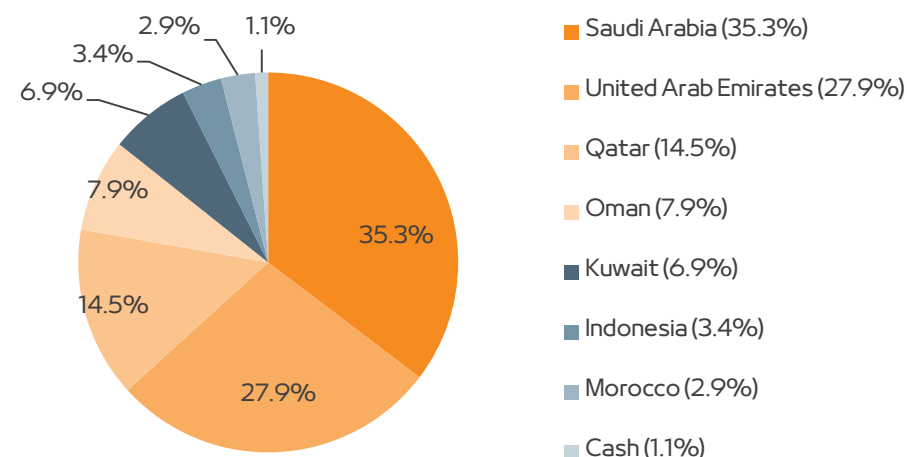
GreenSaif Pipelines	6.7%
State Of Qatar	6.5%
Saudi Electricity Co Sukuk	6.5%
Saudi International Bond	6.0%
Public Investment Fund Bond	6.0%

Industry and Regional Allocation

Industry Allocation



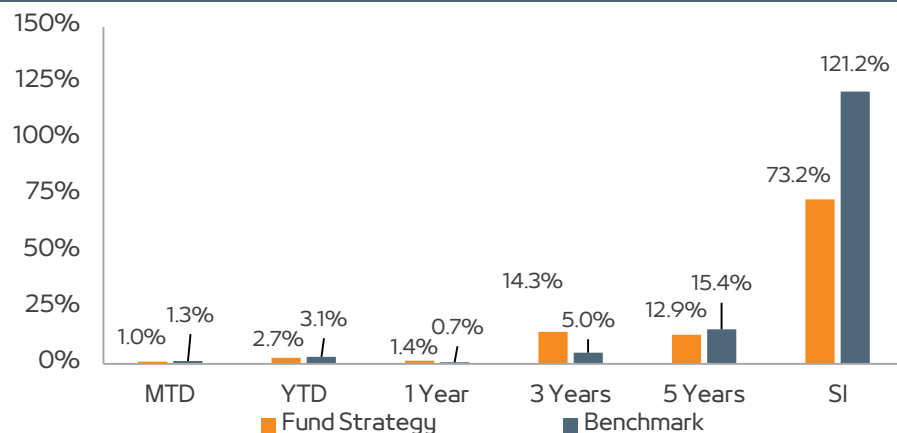
Regional Allocation



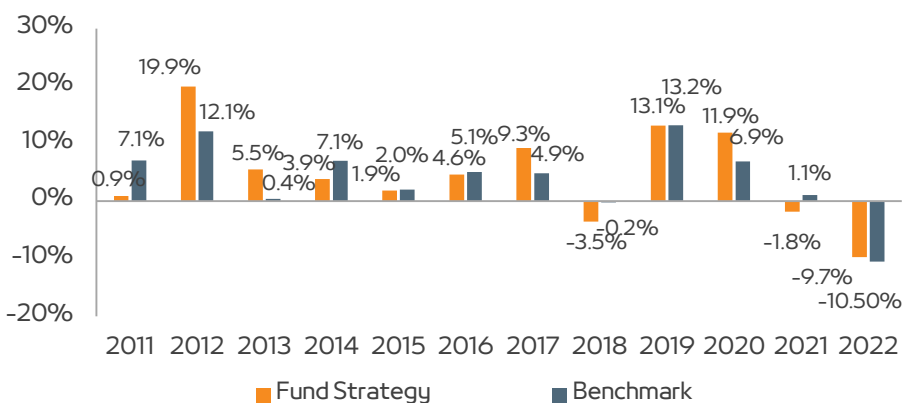
Note: Data represented as of April 28, 2023

Mashreq MENA Fixed Income Fund

Track Record - Short-Term Returns



Track Record - Calendar Year Returns



Fund Statistics

Average Coupon	5.2
Average Credit Rating	A
Average Maturity	22.5
Average Yield	5.8
Modified Duration	10.0

Volatility & Ratios

1 year volatility	6.8%
3 years volatility	11.6%
Sharpe ratio – 1 year	-0.3
Sharpe ratio – 3 year	0.9

Fund Highlights

- Min Investment USD1 or AED 100 for retail share classes
- NAV each business day
- Target payout of 5% per annum for distributing share classes
- DIFC domiciled fund
- Strategy return was #1 in 2020

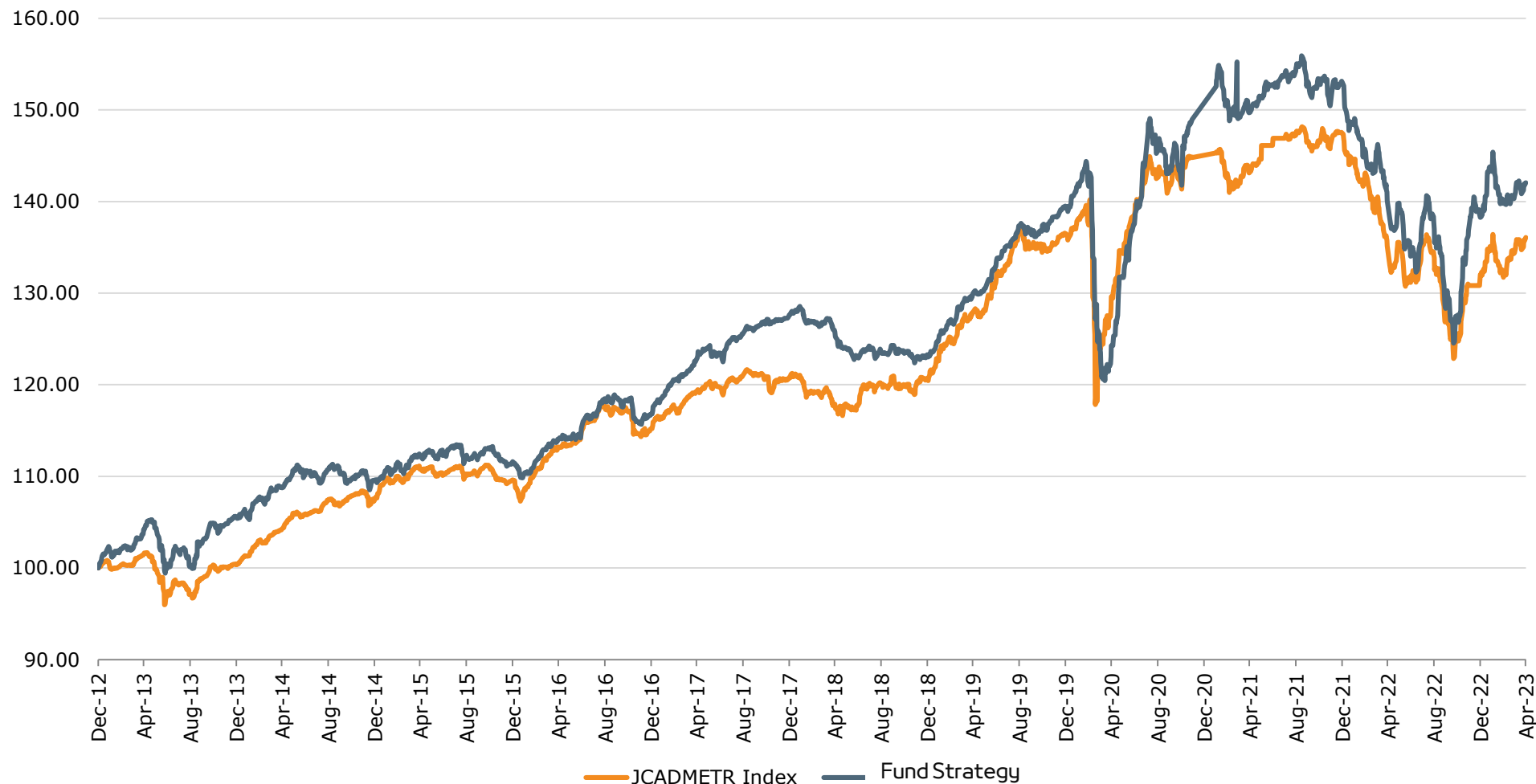
Income Distribution – BI USD and BI AED Shares

Year	Quarter	Target Payout
2022	Q1 to Q4	5.00%
	Q1	1.25%
2023	Q2	1.25%
	Q3	1.25%
	Q4	1.25%

Note –Future payouts are targets

Note– Performance before 23 December, 2020 is based on the track record of the Makaseb Income Fund (ISIN = BH000A0J3RR6). Makaseb Income Fund's public track record dates from 2006 - 2021. Mashreq MENA Fixed Income Fund follows the same strategy as the Makaseb Income Fund. Both funds have the same fund manager Mashreq Capital. Performance is calculated as of April 28, 2023

Fund Strategy Vs. Index



Note: Fund performance has been rebased as of 31st December, 2012. The fund was benchmarked against HSBC Nasdaq Dubai ME index until 31st December, 2013. On 1st January, 2014 the benchmark was changed to JP Morgan MEI Index (BB TICKER: JCADMETR). All historical benchmark performances have been replaced to that effect. Performance before 23 December, 2020 is based on the track record of the Makaseb Income Fund (ISIN = BH000A0J3RR6). Makaseb Income Fund's public track record dates from 2006 - 2021. Mashreq MENA Fixed Income Fund follows the same strategy as the Makaseb Income Fund. Both funds have the same fund manager Mashreq Capital.

Source: Mashreq Capital

Fund Details

MENA Fixed Income Fund

Fund Size	USD 31.31 Million
Fund Type	Open Ended
Inception Date	December 23, 2020
Domicile	DIFC, Dubai
Currency	USD
Benchmark	JP Morgan MECI Index
Fund Manager	Mashreq Capital (DIFC) Ltd.
Administrator & Transfer Agent	Apex Fund Services (Dubai) Ltd.
Custodian	First Abu Dhabi Bank PJSC
Auditor	Deloitte & Touche, Dubai
Valuation Day	Each Business Day
Dealing Day (Subscription/Redemption)	Each Business Day
ISIN	AEDFXA03C166 in respect of Class "MFI AA AED" Shares
	AEDFXA03C174 in respect of Class "MFI AA USD" Shares
	AEDFXA03C182 in respect of Class "MFI BA AED" Shares
	AEDFXA03C190 in respect of Class "MFI BA USD" Shares
	AEDFXA03C208 in respect of Class "MFI BI AED" Shares
	AEDFXA03C216 in respect of Class "MFI BI USD" Shares
Min. Subscription Amount	AEDFXA03C224 in respect of Class "MFI CA USD" Shares
	USD 100,000 in respect of the Class "MFI AA USD". Additional subscriptions may be made in increments of USD 1,000.
	AED 350,000 in respect of the Class "MFI AA AED". Additional subscriptions may be made in increments of AED 5,000.
	USD 1 in respect of the Class "MFI BA USD", "MFI BI USD" and "MFI CA USD" Share. Additional subscriptions may be made in increments of USD 1.
Bloomberg Ticker	AED 100 in respect of the Class "MFI BA AED" and Class "MFI BI AED" Shares. Additional subscriptions may be made in increments of AED 10.
	MAKAINC UH in respect of Class "MFI AA USD" Shares
	MAMFIBA UH in respect of Class "MFI BI AED" Shares
	MAMFIBU UH in respect of Class "MFI BI USD" Shares
Subscription Fee	MAMFICA UH in respect of Class "MFI CA USD" Shares
	Up to 3% in respect of Class "MFI AA USD", "MFI AA AED", "MFI BA USD", "MFI BA AED", "MFI BI USD" and "MFI BI AED" Shares
Management Fee	Up to 2% in respect of Class "MFI CA USD" Shares
	0.85% p.a. in respect of Class "MFI AA USD" and "MFI AA AED" Shares
	1.00% p.a. in respect of Class "MFI BA USD", "MFI BA AED", "MFI BI USD" and "MFI BI AED" Shares
Distribution Fee	0.70% p.a. in respect of Class "MFI CA USD" Shares
	0.5% in respect of Class "MFI BA USD", "MFI BA AED", "MFI BI USD" and "MFI BI AED" Shares
Redemption Fee	Up to 3% within first 3 months; 2% within 3-6 months; 1% 6-12 months in respect of Class "MFI AA USD", "MFI AA AED", "MFI BA USD", "MFI BA AED", "MFI BI USD" and "MFI BI AED" Shares
Notice Periods	2 Business Days Each For Subscriptions And Redemptions

5. Mashreq MENA Equity Fund



Mashreq MENA Equity Fund (MMEF)

NAV at Apr 28, 2023



Fund Objective:

The investment objective of the Mashreq MENA Equity Fund is quarterly income generation and capital growth through investments made primarily in equities listed on the stock exchanges of MENA and emerging markets. The underlying strategy has been run successfully for a discretionary mandate for 9 years.

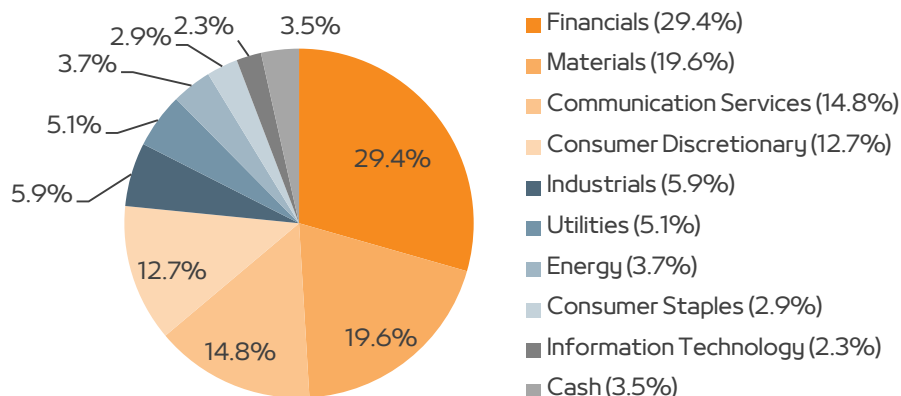
AA USD	BIUSD	BA USD	BA AED	CA USD
10.81	10.02	9.96	9.87	10.15

Top Holdings

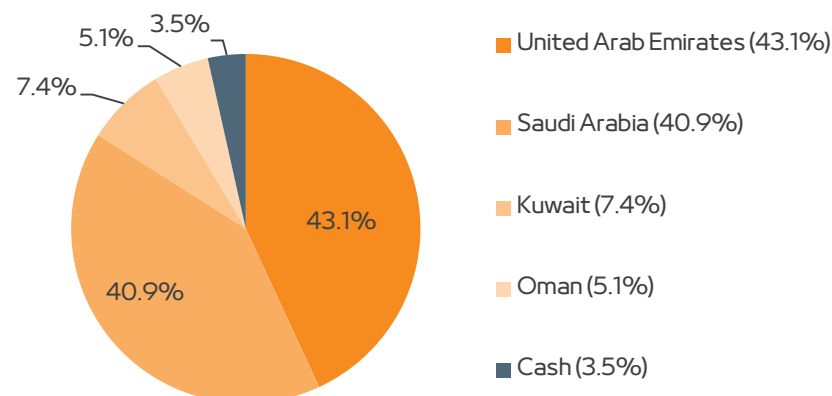
The Saudi National Bank	6.6%
Salik Co PJSC	5.9%
SABIC Agri-Nutrients Co.	5.6%
Borouge UH	5.5%
First Abu Dhabi Bank PJSC	5.2%

Industry and Regional Allocation

Industry Allocation



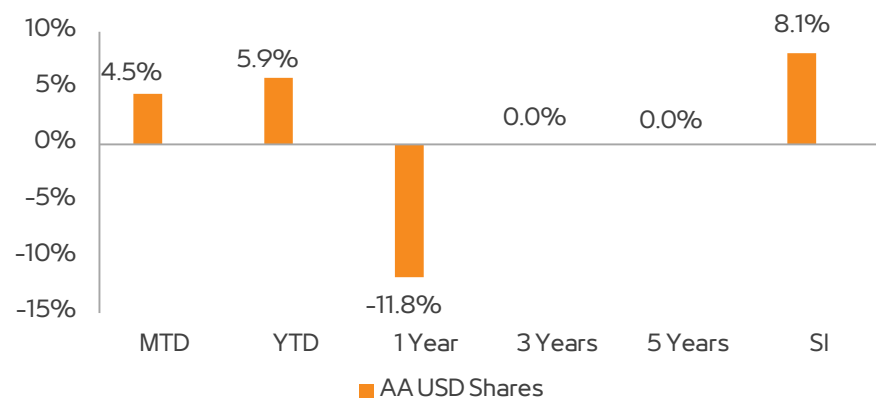
Regional Allocation



Note: Data represented as of April 28, 2023

Mashreq MENA Equity Fund (MMEF)

Track Record - Short-Term Returns



Risk/Return Profile Since Inception

	AA USD	BI USD	BA AED
Sharpe Ratio	0.4	(0.2)	(0.3)
Skewness	(1.0)	(1.0)	(1.0)
Kurtosis	4.5	3.7	3.5
Standard Deviation	12.8%	16.2%	15.6%

Asset Allocation

Equities	96.5%
Cash	3.5%

Income Distribution

Year	Quarter	Target Payout
2022	Q1 to Q4	5.00%
2023	Q1 to Q4	5.00%

Note –Future payouts are targets

Note: Data represented as of April 28, 2023

Mashreq MENA Equity Fund (MMEF)



Source: Mashreq Capital

Fund Details

Mashreq MENA Equity Fund	
Fund AuM	USD 6.58 Million
Fund Type	Open Ended
Inception Date	May 24 th , 2021
Domicile	DIFC, Dubai
Currency	USD
Regulator of Fund Manager	Dubai Financial Services Authority (DFSA)
Fund Manager	Mashreq Capital (DIFC) Limited
Administrator & Registrar	Apex Fund Services (Dubai) Ltd.
Custodian	First Abu Dhabi Bank PJSC
Auditor	Deloitte & Touche (ME)
Valuation Day	Each Business Day
Dealing Day (Subscription/Redemption)	Each Business Day
ISIN	AEDFXA03C109 in respect of Class "ME AA AED" Shares AEDFXA03C117 in respect of Class "ME AA USD" Shares AEDFXA03C125 in respect of Class "ME BA AED" Shares AEDFXA03C133 in respect of Class "ME BA USD" Shares AEDFXA03C141 in respect of Class "ME BI AED" Shares AEDFXA03C158 in respect of Class "ME BI USD" Shares AEDFXA03C422 in respect of Class "ME CA USD" Shares AEDFXA03C430 in respect of Class "ME CA AED" Shares
Minimum Subscription	<p>The minimum initial subscription and holding amount is:</p> <ul style="list-style-type: none"> • USD 100,000 in respect of the Class "ME AA USD". Additional subscriptions may be made in increments of USD 1,000. • AED 350,000 in respect of the Class "ME AA AED". Additional subscriptions may be made in increments of AED 5,000. • USD 1 in respect of the Class "ME BA USD" and "ME BI USD" Shares. Additional subscriptions may be made in increments of USD 1. • AED 100 in respect of the Class "ME BA AED" and Class "ME BI AED" Shares. Additional subscriptions may be made in increments of AED 10. • USD 1.00 in respect of the Class "ME CA USD" Shares and AED 100 in respect of Class "ME CA AED" Shares. • Additional subscriptions may be made in increments of USD 1.00 in respect of Share class "ME CA USD" Shares and AED 10 in respect of the Class "ME CA AED" Shares.
Subscription Fee	Up to 3% in respect of all Share Classes Up to 3% in respect of all Share Classes
Performance Fee	2% in respect of Class "ME CA USD" Shares and Class "ME CA AED" Shares
Management Fee	15% of excess return above a 10% "hurdle rate" per annum based on a high water mark
Distribution Fee	1.50% p.a. in respect of all Share Classes
Notice Periods	0.70% per annum of the NAV per Class of the Class "ME CA USD" Shares; and 0.70% per annum of the NAV per Class of the Class "ME CA AED" Shares
Bloomberg Ticker	<ul style="list-style-type: none"> • 0% in respect of Class "ME AA USD" and "ME AA AED" Shares • 0.5% in respect of Class "ME BA USD", "ME BA AED", "ME BI USD" and "ME BI AED" Shares • 0% in respect of the Class "ME CA USD" Shares and Class "ME CA AED" Shares. BI USD" and "ME BI AED" Shares
Redemption Fee	2 Business Days
	MAMMECA UH Equity
	ME CA USD share class - MAMMEUC UH - MASHREQ MENA EQ FD-ME CA USD
	ME CA AED share class - MAMMEAM UH - MASHREQ MENA EQ FD-ME CA AED
	Up to 3% within first 3 months; 2% within 3-6 months; 1% within 6-12 months in respect of all share classes
	0% in respect of the Class "ME CA USD" Shares and Class "ME CA AED" Shares.

6. Mashreq Global Conservative Fund



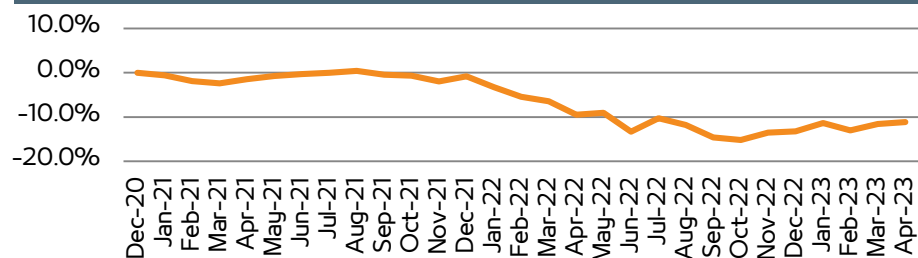
Mashreq Global Conservative Fund

NAV at Apr 28, 2023

Fund Objective:

The fund targets income by investing in fixed income ETFs from across the world.

Fund Performance



A Class

90.07

B Class

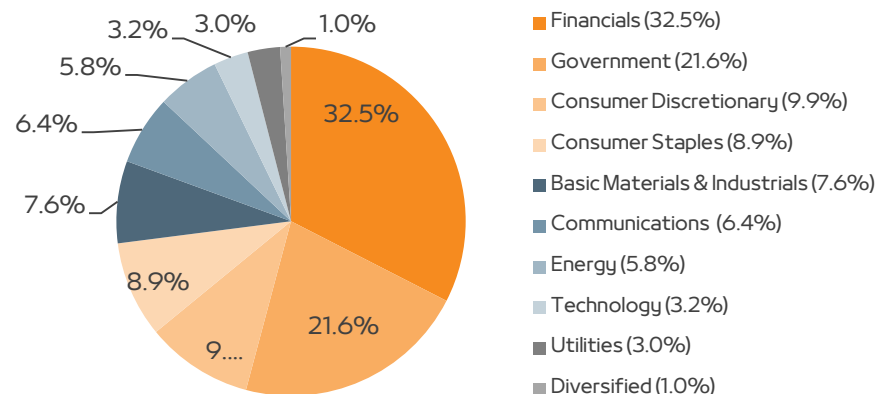
72.75

Top Holdings

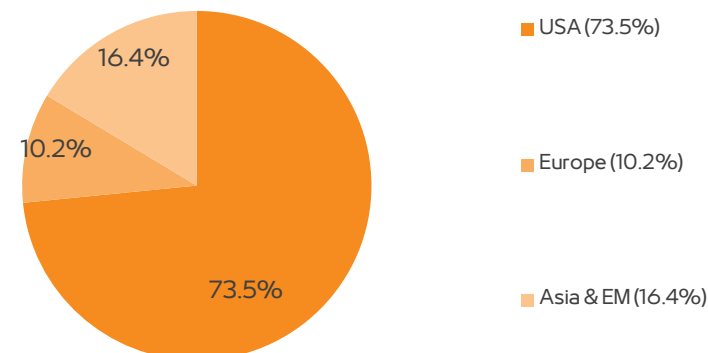
iShares USD Floating Rate Bond	19.0%
iShares USD Short Duration Hig	18.9%
iShares USD Ultrashort Bond UC	14.2%
iShares USD Short Duration Cor	13.8%
iShares USD High Yield Corp Bo	9.7%

Industry and Regional Allocation

Industry Allocation



Regional Allocation



Note: Data represented as of April 28, 2023

Mashreq Global Conservative Fund

Fund Returns

	A Class	B Class
Monthly Return	0.44%	0.36%
YTD Return	2.34%	2.00%

Asset Allocation

Fixed Income	100%
Cash	0.0%

Fund Details

Fund AuM	USD 2.20 Million
Product Structure	Public Fund
Launch Date	January 2 nd , 2018
Domicile	DIFC, Dubai
Currency	USD
ISIN	AEDFXA3CN000 (A-Class: Accumulation) AEDFXA3I000 (B-Class: Distribution)
Administrator & Registrar	Apex Fund Services (Dubai) Ltd.
Custodian	First Abu Dhabi Bank PJSC
Auditor	Deloitte & Touche (ME)
Valuation Day	Each UAE Business Day
Performance Fee	NIL
Subscription Fee	Up to 5% in respect of all Share Classes
Management Fee	A = 0.2% ; B = 1.2%
Distribution Fee	A = 0% ; B = 0%

Performance is based on BlackRock's model portfolios. BlackRock's Income Portfolio is used for the Mashreq Global Conservative Fund. Performance is based on USD total returns with income reinvested & net of total expense ratios but gross of transaction costs. The figures shown relate to past performance. Past performance is not a reliable indicator of current or future results and should not be the sole factor of consideration when selecting a product or strategy. Inception date for BlackRock's Income Model is 31/10/2016.

Note: Data represented as of April 28, 2023

7. Mashreq Global Balanced Fund



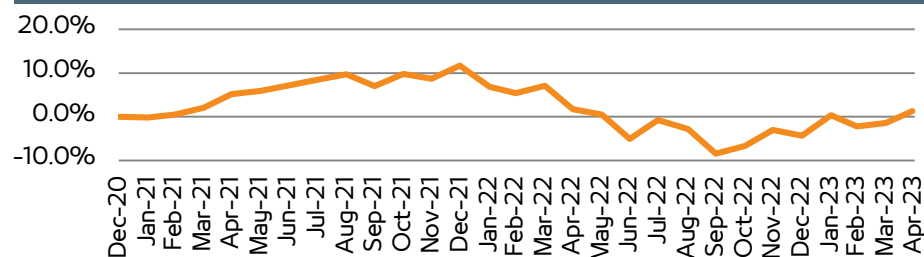
Mashreq Global Balanced Fund

NAV at Apr 28, 2023

Fund Objective:

The fund targets total return by balancing income and capital growth through investments in fixed income and equity ETFs.

Fund Performance



A Class

99.64

B Class

75.34

C Class

78.05

I Class

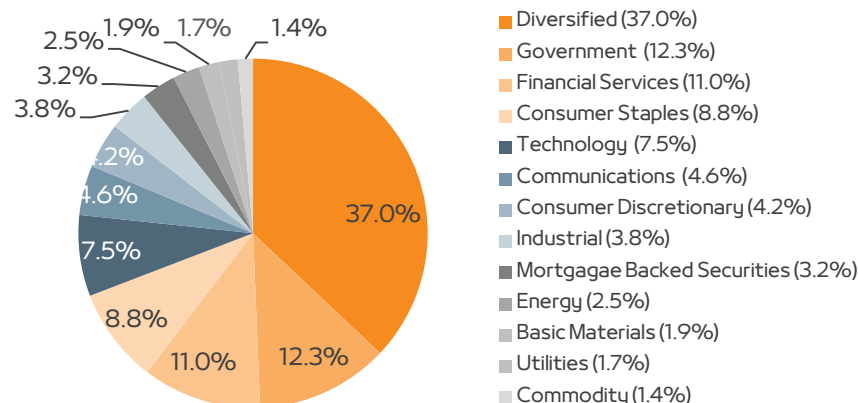
9.94

Top Holdings

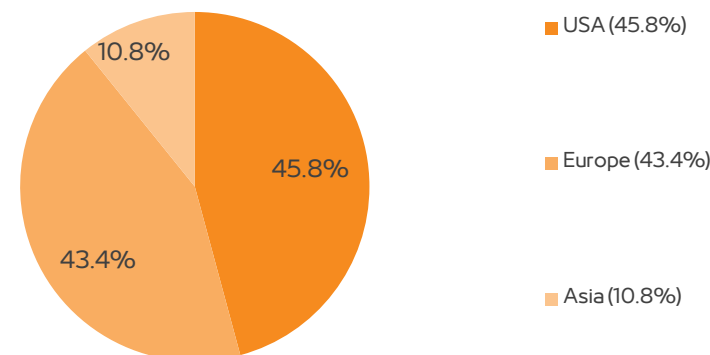
iShares Core S&P 500 UCITS ETF	17.7%
iShares MSCI USA ESG Enhanced	10.0%
iShares US Mortgage Backed Sec	7.0%
iShares USD Treasury Bond 3-7y	6.7%
iShares Core MSCI EM IMI UCITS	6.1%

Industry and Regional Allocation

Industry Allocation



Regional Allocation



Note: Data represented as of April 28, 2023

Mashreq Global Balanced Fund

Fund Returns

	A Class	B Class	C Class	I Class
Monthly Return	2.76%	2.69%	2.69%	2.70%
YTD Return	5.93%	5.59%	5.59%	5.65%

Asset Allocation

Fixed Income	59.9%
Equity	38.6%
Gold	1.4%
Cash	0.0%

Fund Details

Fund AuM	USD 32.30 Million
Product Structure	Public Fund
Launch Date	January 2 nd , 2018
Domicile	DIFC, Dubai
Currency	USD
ISIN	AEDFXA3CN018 (A-Class: Accumulation) AEDFXA3CI018 (B-Class: Distribution) AEDFXA03C232 (I-Class: Accumulation) AEDFXA3CI026 (C-Class: Distribution)
Administrator & Registrar	Apex Fund Services (Dubai) Ltd.
Custodian	First Abu Dhabi Bank PJSC
Auditor	Deloitte & Touche (ME)
Valuation Day	Each UAE Business Day
Performance Fee	NIL
Subscription Fee	Up to 5% in respect of all Share Classes
Management Fee	A = 0.2% ; B = 1.0%; C = 1.2%; I = 0.5%
Distribution Fee	A = 0%; B = 0.2%; C = 0%; I = 0.5%

Performance is based on BlackRock's model portfolios. BlackRock's Moderate Portfolio is used for the Mashreq Global Balanced Fund. Performance is based on USD total returns with income reinvested & net of total expense ratios but gross of transaction costs. The figures shown relate to past performance. Past performance is not a reliable indicator of current or future results and should not be the sole factor of consideration when selecting a product or strategy. Inception date for BlackRock's Moderate Model is 31/12/2014.

Note: Data represented as of April 28, 2023

8. Mashreq Global Growth Fund



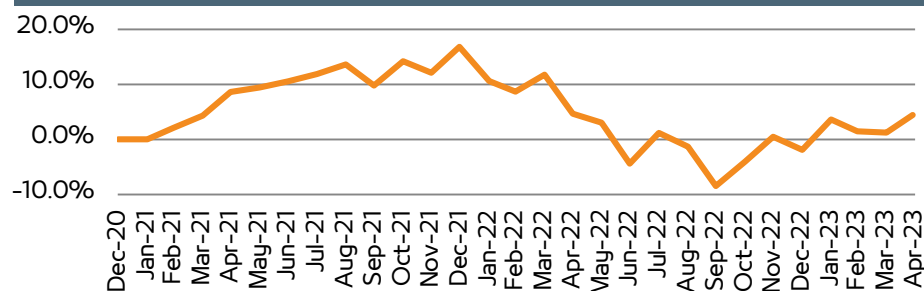
Mashreq Global Growth Fund

NAV at Apr 28, 2023

Fund Objective:

The fund targets capital growth by investing in equity ETFs from across the world.

Fund Performance



A Class

102.94

I Class

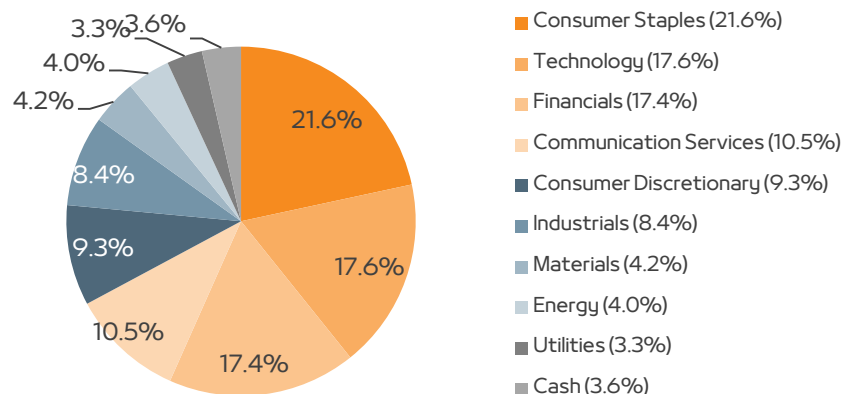
10.23

Top Holdings

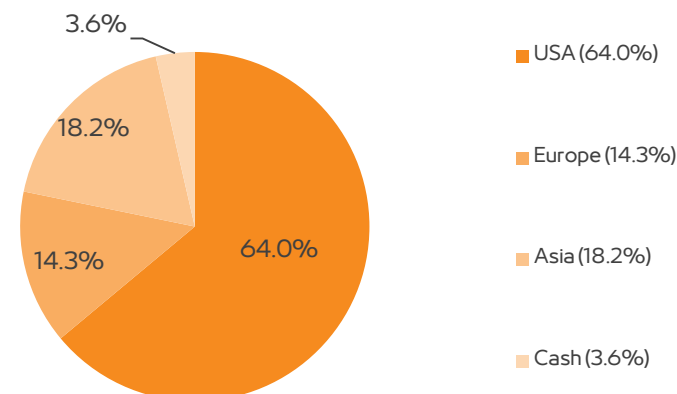
iShares Core S&P 500 UCITS ETF	17.9%
iShares MSCI USA ESG Enhanced	17.7%
iShares MSCI USA ESG Screened	12.3%
iShares Core MSCI EMU UCITS ET	10.3%
iShares Edge S&P 500 Minimum V	9.3%

Industry and Regional Allocation

Industry Allocation



Regional Allocation



Note: Data represented as of April 28, 2023

Mashreq Global Growth Fund

Fund Returns

	A Class	B Class
Monthly Return	3.12%	3.06%
YTD Return	6.45%	6.16%

Asset Allocation

Equity	96.4%
Cash	3.6%

Fund Details

Fund AuM	USD 4.20 Million
Product Structure	Public Fund
Launch Date	January 2 nd , 2018
Domicile	DIFC, Dubai
Currency	USD
ISIN	AEDFXA3CN026 (A-Class: Accumulation) AEDFXA03C257 (I-Class: Accumulation)
Administrator & Registrar	Apex Fund Services (Dubai) Ltd.
Custodian	First Abu Dhabi Bank PJSC
Auditor	Deloitte & Touche (ME)
Valuation Day	Each UAE Business Day
Performance Fee	NIL
Subscription Fee	Up to 5% in respect of all Share Classes
Management Fee	A = 0.2%; I = 0.5%
Distribution Fee	A = 0%; I = 0.5%

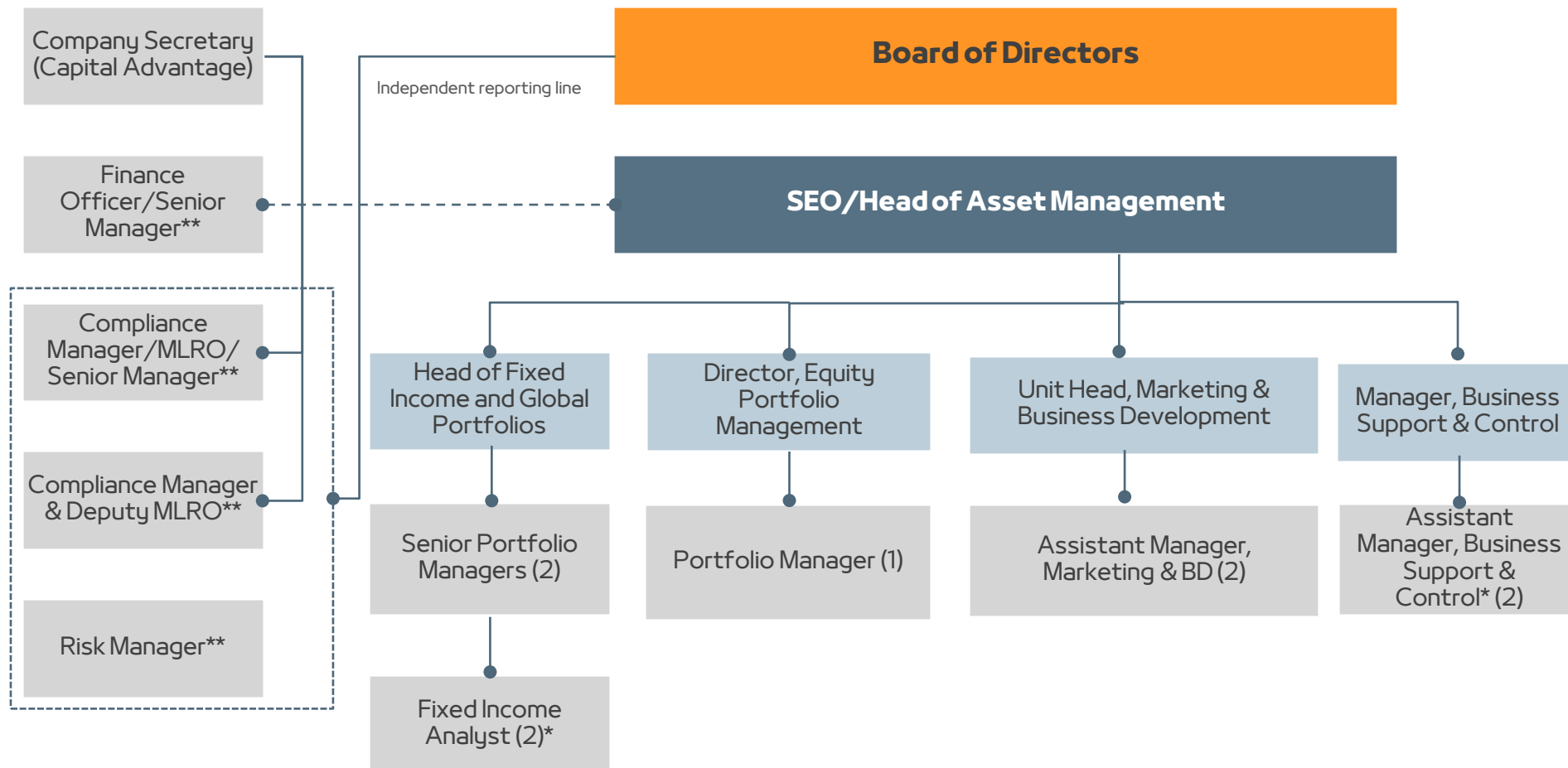
Performance is based on BlackRock's model portfolios. BlackRock's Equity Portfolio is used for the Mashreq Global Growth Fund. Performance is based on USD total returns with income reinvested & net of total expense ratios but gross of transaction costs. The figures shown relate to past performance. Past performance is not a reliable indicator of current or future results and should not be the sole factor of consideration when selecting a product or strategy. Inception date for BlackRock's Equity Model is 31/10/2016.

Note: Data represented as of April 28, 2023

9. Appendix A: Organizational Chart & Board Of Directors



Organizational Chart



Additional functions like Sharia Supervisory Board, Internal Audit, IT, HR, Back Office etc. are being serviced through Service Level Agreements with Mashreq bank/Third parties.

*These roles are dedicated to providing services to Mashreq Capital on behalf their employer Mashreq Global Services Private Limited, a service provider of Mashreq Bank.

**Staff perform dual responsibilities being employees of Mashreq bank and Mashreq Capital.

Board of Directors



Hammad Naqvi

Chairman

Mr. Hammad Naqvi joined Mashreq in 1996 after having spent 7 years with Bank of America in various leadership roles in Corporate Finance and Treasury. He is a member of Mashreqbank's Senior Management forum and currently heads the Treasury and Capital Markets division. During his tenure in Mashreq, he was responsible for running the FX and derivatives flow, trading business, and the proprietary Investment portfolio of the bank. He holds a MBA from the Institute of Business Administration in Karachi.



Ali Raza Khan

Director

Mr Ali Raza Khan is Executive Vice President and Head of Corporate Affairs – CFO and Head of HR, at Mashreqbank. He joined Mashreqbank in 1980. During the past 37 years, Mr Khan, a Chartered Accountant by profession, has served in different positions as Manager of Operations, Controller, Manager of Central Accounts Division and Division Head of Human Resources. He is a member of the Asset and Liability Committee, Information Security Committee, Investment Committee, Risk Committee, Audit and Compliance Committee, HR Committee, and the Leadership Forum of Mashreqbank. Mr Khan has been a speaker at various conferences. He is a member of the Institute of Chartered Accountants of India since 1978. Mr Khan obtained his B.Sc. from Kanpur University, India in 1973.

10. Appendix B: Investment Committee



Investment Committee



Robert Hahm, CFA

CEO and Head of Asset Management



Amol Shitole, CFA

Senior Portfolio Manager, Fixed Income
Portfolio Management



Ibrahim Masood

Director, Equity Portfolio Management



Kojagiri Bhoir, CFA, FRM

Senior Portfolio Manager, Fixed Income
Portfolio Management

11. Appendix C: Investment Team Profiles



Head of Asset Management



Robert Hahm, CFA
CEO

- Robert has more than 20 years of experience in the investment making business.
- He is heading Mashreq Capital as CEO and Head of Asset Management since 2017 and has been with the firm since 2011. As chairman of the Investment Committee he is steering the investment process, monitors investment activities and is managing dynamic active strategies.
- He is also serving on the board of directors of the Gulf Bond and Sukuk Association.
- Robert started his career at the treasury of Dresdner Bank Latam America AG managing EMD investments and subsequently held various roles in market risk management for financial start-ups.
- Robert holds a Master's Degree in Economics from University of Hamburg and is a CFA charter holder.
- In 2020 Robert completed a post-graduate program from Columbia Engineering in Machine Learning and AI.

Equity Team Profile



Ibrahim Masood
Director

- Ibrahim has over 28 years of investment experience across emerging and frontier markets. He has been the lead manager for various funds awarded by industry organizations.
- He has amongst the longest manager track records in the region.
- As a member of the Investment Committee he advises on sectors and geographies.
- Ibrahim holds an MBA from the Institute of Business Administration, Karachi. And is a CFA charter holder.



Sean Baliah, CFA
Portfolio Manager

- Sean looks at investment opportunities in MENA and Turkey Equities and is responsible for investment screening, conducting fundamental analysis, industry research and preparing in house investment thesis on equities.
- Prior to this appointment Sean was a fixed income and equity portfolio manager for a leading Asset Manager in Sri Lanka.
- He is a CFA charter holder, and is currently reading for FRM level II.
- Sean has over 7 years of experience in the financial services industry.

Fixed Income Team Profile



Amol Shitole, CFA
Senior Portfolio Manager

- Amol is managing the firm's successful FMP franchise totaling more than \$250m and he leads the team's coverage of emerging market bonds and has a successful track record in this high risk/return area.
- He is lead manager of Mashreq Capital's award-winning conventional MENA fixed income fund which has a track record of more than 10 years.
- Amol started his career in 2007 as a Credit Rating Analyst with S&P's Indian office. He built on that experience by working with both Buy side and Sell side firms focusing on global emerging market credits.
- Amol is a CFA charterholder and holds an MBA in Finance from Indian Institute of Finance, Delhi. He is also a Chemical Engineer by graduation.



Kojagiri Bhoir, CFA, FRM
Senior Portfolio Manager

- Kojagiri is the lead manager for Mashreq Capital's flagship Sukuk fund and is an expert in this field having been involved with Sukuk strategies for over 10 years. She also runs discretionary mandates for several regional institutions.
- Kojagiri has over 13 years of experience in the Financial Services Industry. Active in the regional Asset Management industry for over a decade, she has developed strong experience analyzing and covering Regional Markets. Prior to joining Mashreq Capital, she was heading Mashreq Bank's Portfolio Management & Risk Analytics team as a Senior Analyst and has worked as a Credit Analyst with S&P's Indian office.
- Kojagiri holds a CFA charter. She is also FRM Charter holder by GARP, USA and a qualified Chartered Accountant from the Institute of Chartered Accountants, India.



Sahil Huria*
Analyst, Fixed Income

- Sahil has been a global emerging market fixed income analyst providing services to Mashreq Capital since 2021.
- He has six years of experience covering corporates and sovereigns across CEEMEA, Asia and Latin America.
- Before Mashreq Capital, Sahil was a credit analyst at Societe Generale and he began his career building credit models for a US-based endowment fund.
- He holds an MBA in Finance from Lal Bahadur Shastri Institute of Management, Delhi, India and he graduated as a computer engineer.



Shahrukh Saleem, CFA*
Analyst, Fixed Income

- Shahrukh has been a global emerging market fixed income analyst providing services to Mashreq Capital since 2022.
- He has six years' experience as an equity research analyst covering a wide range of companies on Pakistan's stock market.
- Before Mashreq Capital, Shahrukh was an equity research analyst at AKD Securities Ltd. and he began his career performing financial modeling and analysis for shares listed at PSX.
- He graduated in 2016 with a BBA (finance major) from Institute of Business Administration, Karachi and is also a CFA charter holder.

*Sahil and Shahrukh's roles are dedicated to providing services to Mashreq Capital on behalf their employer Mashreq Global Services Private Limited, a service provider of Mashreq Bank.

Disclaimer:

This document has been prepared based on the sources believed to be reliable solely for information purposes by Mashreq Capital (DIFC) Limited ("MC") in its capacity as the Fund Manager of the Fund. MC is incorporated in the Dubai International Financial Center ("DIFC") and regulated by the Dubai Financial Services Authority ("DFSA"). This document does not constitute investment advice, solicitation, any offer or personal recommendation by MC or any related MC entity (which includes for the purpose of this disclaimer, any employee, director, officer or representative of any MC entity), to buy or sell any security, product, service or investment, or to engage in or refrain from engaging in any transaction, including any jurisdiction where any such investment advice, solicitation, offer and/or personal recommendation would be contrary to any law or regulation in that jurisdiction. Certain assumptions may have been made in the analysis that resulted in any information, projection, results and/or returns detailed in this document.

No warranty or representation is made that any returns/results indicated would be achieved or that all assumptions in achieving these returns/results have been considered. Past performance is not necessarily indicative of future results. Neither MC nor any related entity warrants or represents the accuracy of the information provided herein and any view expressed in this note reflects the personal view of the analyst(s) and does not take account of any individual investor's objectives, financial situation or needs or the suitability of investments against your individual needs and risk tolerance. Investors are required to undertake their own assessment and seek appropriate financial, legal, tax and regulatory advice to determine whether any investment is appropriate for them in light of their experience, objectives, financial resources and other relevant circumstances. Neither MC nor any related entity accepts any liability whatsoever for any direct, indirect, consequential or any other category of loss (except where there is gross negligence or willful misconduct on part of MC) arising from any use of this document and/or further communication in relation thereto. Neither MC nor any related entity has any obligation to correct or update the information or opinions in this document and any opinion expressed is subject to change without notice. This document is disseminated primarily electronically, and, in some cases, in printed form.

Any terms in this document are indicative and do not constitute solicitation or an offer to sell to the public, whether on any particular terms or at all. This document is not intended to identify, represent or notify any conclusive terms and conditions of any transaction, or other material considerations or any possible risk, direct or indirect that would or may be involved in undertaking any such transaction.

It is not permissible to promote this foreign investment fund inside the UAE in a public offering to the ordinary/retail investor, in light of the text of Article (1-1) of the Chairman of the SCA's Board of Directors Decision No. (04/R.M) 2023. The promotion of this foreign fund units in the UAE is limited to the private offering to the professional investor and/or counterparty only, as per the provisions set out in the Rulebook of Financial Activities and subject to a minimum investment amount of AED 500,000.

Prospective investors in the Fund must obtain and carefully read the Fund's most recent Prospectus as well as seek separate independent financial advice and prior to making an investment in the Fund to assess the suitability, lawfulness and risks involved. Prospective investors should be aware that investment in the Fund carries a significant degree of risk. The value of the investment and the income from it can fall as well as rise as the Fund are subject to investment risks, including the possible loss of the principal amount invested.

This information is not for distribution to general public and is intended for recipients only and may not be published, circulated or distributed in whole or part to any other person without the written consent of MC. Where this information is related to a Fund licensed to be marketed, it is directed to persons authorized to invest in the Fund and residing in jurisdictions where the Fund / investment product is authorized for distribution or where no such authorization is required.



Contact Us:

Office: Mashreq Capital (DIFC) Ltd.

AlFattan Currency House, Tower 1, Floor 1, Office 111, DIFC,
Post Box 1250, Dubai, U.A.E

Tel: +971 4 424 4618

Email: MarketingTeam@mashreq.com

Website: www.mashreqcapital.ae